40

Dementia Care Universal In Assisted Living

MEG LaPORTE

meritus Senior Living edged out Brookdale Senior Living this year for the top spot, both companies having jostled for No. 1 over the past few years. Emeritus, however, made a leap of more than 20,000 in its occupant capacity in the past year, likely due to its fourth quarter 2012 lease and ownership acquisition of 138 communities.

The remaining top contenders shuffled a bit, except for Sunrise Senior Living, Atria Senior Living, and Five Star Quality Care, which remained in slots Nos. 3, 4, and 5, respectively, again this year. No. 6 this year is Merrill Gardens, which switched places with Assisted Living Concepts, which comes in at No. 7.

Elmcroft Senior Living took over slot No. 8, with a capacity of 7,268, while Capital Senior Living landed at No. 9, just ahead of Leisure Care, which fell one space to No. 10.

Newcomers to the Top 40 this year include BMA Management, Bradley, Ill.; Milestone Retirement Communities, Vancouver, Wash.; and Saber Healthcare Group, Foothill Ranch, Calif.

PERSON-CENTERED CARE CONTINUES

A number of assisted living providers are taking on person-centered care models of care, including top dog Emeritus. The company says it is redesigning its memory care neighborhoods "to address stages of memory loss, incorporating new technology for resident socialization and family communication, including wireless technology, for operations and nursing."

Americare, No. 17, reported that it is "very active in many aspects of the Pioneer Network."

No. 2, Brookdale, is making ongoing renova-

tions by adding units and revamping "physical plants and décor conducive to the needs of our resident and adult children populations."

Similarly, No. 18, Trilogy Health Services, says it will remove nurse stations from all facilities, and "we continually strive to make our facilities feel more homelike."

No. 21, Aegis Living, is "reviewing and updating our activities program and Life Skills Stations to increase benefit to residents and families."

DIVERSIFICATION ON THE RISE

Unsurprisingly, all of this year's Top 40 providers offer dementia care among their services. What's more, there are 36 that have independent living in their lineup of service/housing types, a jump of three from last year's 33.

Also similar to last year among the Top 40 providers, 23 this year also offer nursing home care, compared with 24 companies that had traditional nursing home care in their business lines.

Last year's Top 40 included 22 companies that offered post-acute care, compared with this year's figure of 21.

Outpatient therapy is offered by 16 companies in this year's Top 40, mostly by companies that have post-acute care services and/or buildings as well.

This year's lineup represents a resident capacity of more than 240,000 and more than 2,900 buildings.

Provider's 2013 Top 40 Largest Assisted Living Companies is ranked by occupant capacity as of Dec. 31, 2012.

'Outpatient therapy is offered by 16 companies, mostly by companies that have post-acute care services and/or buildings as well.'

LARGEST ASSISTED LIVING COMPANIES Revenue Services Offered: Sources: Independent Living **Traditional Nursing** Outpatient Therapy Post-acute Care Dementia Care **Assisted Living** Total Assisted Living Revenue Total Total Private Pay % Medicaid Home Care Assisted **Facilities** Hospice % Other Therapy Living With States City, State/ Occ. With SSI Company Name/ Occupant Assisted Web address **Chief Executive Officer** Capacity Living Rate **ALFs** % % 92 0 1. Emeritus Senior Living Seattle, WA 50,000 483 86.8 45 8 0 \$1.35 Х Billion **Granger Cobb** www.emeritus.com 2. Brookdale Senior Living Brentwood, TN 33,435 591 89.7 36 98 0 0 \$1 2 х х Х х х Х х **Andrew Smith** www.brookdaleliving.com Billion 3. Sunrise Senior Living*# 27,098 269 N/A 31 N/A N/A N/A N/A N/A McLean, VA Х Х х х х х Mark Ordan www.sunrisesenior living.com 27 N/A N/A N/A N/A 4. Atria Senior Living* Louisville, KY 14,800 N/A N/A N/A John Moore www.atriaseniorliving.com 5. Five Star Quality Care Newton, MA 14,309 202 86.6 25 N/A N/A N/A N/A N/A Х Х Х Bruce Mackey Jr. www.fivestarsenior living.com 6. Merrill Gardens* Seattle, WA 11,085 61 94 9 0 100 0 0 \$240 www.merrillgardens.com Million **Bill Pettit** 7. Assisted Living Concepts 100 \$228.4 Menomonee Falls, WI 9.348 211 N/A 20 0 0 0 Charles Roadman III, MD www.alcco.com Million 8. Elmcroft Senior Living* Louisville, KY 7,268 86 89.1 19 96 0 \$250 Pat Mulloy www.elmcroft.com Million \$310.5 9. Capital Senior Living Corp. Dallas, TX 5,750 70 N/A 23 N/A N/A N/A N/A Х Lawrence Cohen www.capitalsenior.com Million 10. Leisure Care* 5,074 31 93 9 100 0 Seattle, WA N/A х Dan Madsen www.leisurecare.com 11. HCR ManorCare* Toledo, OH 4,940 65 N/A 13 N/A N/A N/A N/A N/A Х Х Х Paul Ormond www.hcr-manorcare.com 12. Genesis HealthCare* Kennett Square, PA 4,478 47 N/A 22 N/A N/A N/A N/A N/A Х Х Х Х Х George Hager Jr. www.genesishcc.com 13. LCS* Des Moines, IA N/A N/A N/A N/A 4.318 82 90 26 N/A Х х х х Х www.lcsnet.com **Edward Kenny** 14. Benchmark Senior Living* Wellesley, MA 4,214 0 97 0 3 \$307.8 45 92 6 х Х Thomas Grape www.benchmarksenior Million Ranked by number of beds as of Dec. 31, 2011. U.S. operations only. Percentage may not add up to 100% due to rounding. The property of the p

TOP	LARGEST	ASSI	STE	D	LIV	I۱	10	j (C	OM F	PA	Ν	IE	ES							
40	N/A Not Available *Private †Nonprofit #2011 Data All companies are for profit and publicly traded unless otherwise noted						Revenue Sources:				Services Offered:										
Company Name/ City, State/ Chief Executive Officer Web address		Total Assisted Living Occupant Capacity	Total Facilities With Assisted Living	. %	States With ALFs	% Medicaid	: % Private Pay	rces:	% Other	Total Assisted Living Revenue	Traditional Nursing	Post-acute Care	Dementia Care	Assisted Living	Independent Living	Therapy	Outpatient Therapy	Pharmacy	Home Care	Hospice	
15. Belmont Village Senior Living* Patricia Will	Houston, TX www.belmontvillage.co	3,455 n	21	92	7	0	100	0	0	N/A			х	х	х						
16. BMA Management* Rod Burkett	Bradley, IL www.bma-mgmt.com	3,359	36	94	1	56	44	0	0	\$102 Million			х	х	х						
17. Americare* Clay Crosson	Sikeston, MO www.americareusa.net	2,945	102	85	5	10	75	15	0	\$71 Million	х	х	x	х	х	х	х	х			
18. Trilogy Health Service: Randall Bufford	* Louisville, KY www.trilogyhs.com	2,477	56	81.8	5	2	98	0	0	\$78 Million	х	х	х	х	х	х	х	x	х	х	
19. JEA Senior Living* Jerry Erwin	Vancouver, WA www.jeaseniorliving.cor	2,474 1	37	N/A	13	10	90	0	0	N/A			х	х							
20. Frontier Management Gregory Roderick	* Durham, OR www.frontiermgmt.com	2,392	39	N/A	8	N/A	N/A	N/A	N/A	N/A	х		х	х	х	х					
21. Aegis Living Dwayne Clark	Redmond, WA www.aegisliving.com	2,302	28	N/A	3	0	100	0	0	N/A			x	х							
22. Evangelical Lutheran Good Samaritan Socie David Horazdovsky	Sioux Falls, SD ty* [†] www.good-sam.com	2,256	89	86	18	24	76	0	0	\$64.6 Million	х	х	х	х	х	х	х	x	х	х	
23. Integral Senior Living* Sue Farrow	Carlsbad, CA www.islllc.com	2,255	41	89.7	9	1	99	0	0	\$95.2 Million			x	х	х						
24. Prestige Care* Harold Delamarter	Vancouver, WA www.prestigecare.com	2,096	35	88	7	12	88	0	1	\$81 Million	х	х	x	х	х	х	x	х	x	х	
25. Chelsea Senior Living* Herbert Heflich	Fanwood, NJ www.chelseasenior living.com	1,803	15	93	3	17	83	0	0	\$78.6 Million			х	х	х						
26. The Ensign Group Christopher Christenso	Mission Viejo, CA www.ensigngroup.net	1,799	12	78.9	8	N/A	N/A	N/A	N/A	N/A	х	х	х	х	x	х	х		x	х	
27. The Arbor Co.* Ellison Thomas	Atlanta, GA www.arborcompany.com	1,722 1	19	91	7	0	100	0	0	N/A			х	х	x						
28. HHHunt Senior Living Jim King	Blacksburg, VA www.hhhunt.com	1,556	21	92	2	12	88	0	0	\$62 Million			х	х		х					

OP LARGEST ASSISTED LIVING COMPANIES

N/A Not Available *Private †Nonprofit 2011 Data All companies are for profit and publicly traded unless otherwise noted						Revenue					Services Offered:									
Company Name/ Chief Executive Officer	City, State/ Web address	Total Assisted Living Occupant Capacity	Total Facilities With Assisted Living	%	States	% Medicaid	% Private Pay o	rces:	% Other	Total Assisted Living Revenue	Traditional Nursing	Post-acute Care	Dementia Care	Assisted Living	Independent Living	Therapy	Outpatient Therapy	- Pharmacy	Home Care	Hospice
29. Benectine Health System* Dale Thompson	[†] Duluth, MN www.bhshealth.org	1,453	22	83.3	6	13	87	0	0	\$35.1 Million	х	х	х	х	х	x	х		х	х
30. Petersen Health Care* Mark Petersen	Peoria, IL www.petersenhealthcard	1,225 e.net	22	88	2	25	70	5	0	\$85 Million	х	х	x	х	x	x	х	х	х	x
31. Commonwealth Assisted Living* Richard Brewer	Charlottesville, VA www.commonwealthal.d	1,218 :om	19	N/A	3	0	100	0	0	N/A			x	х						
32. Juniper Communities* Lynne Katzmann	Bloomfield, NJ www.junipercommunitio	1,203 es.	15	95	4	5	95	0	0	\$56 Million	x	х	x	X	x	Х				
33. Milestone Retirement Communities* Paul Dendy	Vancouver, WA www.milestoneretireme com	1,064 nt.	15	90.6	9	13	87	0	0	\$28 Million			х	x	х	х				х
34. Independent Healthcare Properties* Greg Vital	Georgetown, TN www.morningpointe.com	1,060 n	20	86	5	0	100	0	0	N/A			x	х						
35. Ridgeline Management* Charles McGlade	Eugene, OR www.ridgelinemc.com	1,044	17	91	10	23	76	0	1	\$33 Million			x	х	x					
36. Saber Healthcare Group* George Repchick	Bedford Heights, OH www.saberhealth.com	1,025	13	73.2	5	N/A	N/A	N/A	N/A	\$25 Million	х	x	х	х	х	х	х			х
37. Skilled Healthcare Group Boyd Hendrickson	Foothill Ranch, CA www.skilledhealthcare.c	926 om	22	80.9	3	12	86	1	1	\$28 Million	х	х	x	x	x	x	х		х	x
38. National HealthCare Corp. Robert Adams	Murfreesboro, TN www.nhccare.com	847	17	85.9	11	N/A	N/A	N/A	N/A	N/A	х	х	x	x	х	x		х	x	x
39. Eskaton*† Todd Murch	Carmichal, CA www.eskaton.org	713	9	85	1	0	100	0	0	\$37.2 Million	х	х	х	x	x	х	х		х	
40. American Senior Communities* James Burkhart	Indianapolis, IN www.americansr communities.com	705	9	92	1	5	95	N/A	N/A	\$19.5 Million	х	х	х	х	х	х				х

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