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# 2013 Continuum Of Services Continues

MEG LaPORTE

o matter what the moniker—seniors housing and care, long term care, long term and post-acute care, or aging services—the Top 50 companies are offering more consistent services. In fact, it may soon make more sense to call these annual rankings the "Top 50 Aging Services Companies," given that the majority of this year's largest nursing home companies offer a wide range of aging-like services to their customers.

For example, all but two of this year's top 50 offer both long term and post-acute care among their repertoire of services. The two companies that still offer traditional long-term nursing care are No. 50, HMR Veterans Services, based in Anderson, S.C., and No. 39, Complete HealthCare Resources, of Dresher, Pa.

## **DEMENTIA CARE UBIQUITOUS**

Dementia care—which is fast becoming a field of services on its own since many states require separate licensure for such providers—is offered by all but one of the Top 50 this year.

Assisted living is another sector of seniors housing that is becoming part of the landscape of services offered by nursing home providers: Just 10 of the Top 50 do not have an assisted living component within their companies.

Among the other services offered by this year's roundup are 39 companies with outpatient rehab therapy services, 18 offering pharmacy within their facilities, 27 with home care, and 38 with hospice.

Ventilator and dialysis care are offered by 19 of the Top 50 companies, while the number of companies offering bariatric-related services is

climbing steadily: Thirty-eight companies offer it this year, compared with 23 last year and 20 the year before that.

# **TOP 10 SHUFFLE**

This year's Top 10 looks quite different from the preceding seven years or so, as Genesis Health-Care lands the No. 1 spot, having purchased Sun Healthcare Group (No. 7 in 2012) last year. The longtime top contender, HCR ManorCare, now takes over the No. 2 slot, while Life Care Centers of America maintains No. 3, as it has for several years.

At No. 4 is Golden Living, which sank two spots from last year, while Kindred Healthcare fell one slot to No. 5 this year. SavaSeniorCare hung onto No. 6 again this year, while taking over the No. 7 spot this year is a newcomer to the Top 10: Consulate Health Care, based in Maitland, Fla.

Slots No. 8 and 9 remain occupied by Extendicare Health Services and Evangelical Lutheran Good Samaritan Society, respectively.

The No. 10 spot goes to a newcomer: Plano, Texas-based Preferred Care Partners. It pushed Ensign Group down two slots this year to No. 12. Skilled Healthcare Group jumped ahead of Ensign this year to land at No. 11.

Two companies made their debuts this year to the Top 50: Fort Worth, Texas-based Creative Solutions in Healthcare and Saber Healthcare Group, based in Bedford Heights, Ohio, at Nos. 21 and 23, respectively.

*Provider's* 2013 list of the Top 50 Largest Nursing Facility Companies is ranked by bed count as of Dec. 31, 2012.

'In fact, it may soon make more sense to call these annual rankings the Top 50 Aging Services Companies.'

TOP	LARGE	ST N	IURS	SIN	NG I	F <i>F</i>	40	:11	_1	TY (	CC	) (	/1 F	ΡΑ	N	H	ΞS			
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Company Name/ Chief Executive Officer	City, State/ Web address	Total SNF/NF Beds 2012 (including post-acute)	Total	% Occ. Rate	States with SNF/NF	% Medicare	% Private Pay	% Medicaid	% VA and Other	Total Operating Revenue	Traditional Nursing	Post-acute Care	Dementia Care	Assisted Living	Independent Living	Therapy	Outpatient Therapy	Pharmacy	Home Care	Hospice
Genesis HealthCare Corp. <sup>st</sup> George Hager Jr.	Kennett Square, PA www.genesishcc.com	46,305	390	N/A	30	N/A	N/A	N/A	N/A	\$4.6 Billion	х	х	х	х	х	х	х		х	×
2. HCR ManorCare* Paul Ormond	Toledo, OH www.hcr-manorcare.com	38,400 n	281	N/A	29	N/A	N/A	N/A	N/A	N/A	х	х	х	x	х	х	x	х	х	x
Life Care Centers of Ameri     Forrest Preston	ca* www.lcca.com	Cleveland, TN	31,255	224	N/A	28	N/A	N/A	N/A	N/A	N/A	х	х	х			х	х		
4. Golden Living* Neil Kurtz, MD	Plano, TX www.goldenliving.com	30,790	302	N/A	21	N/A	N/A	N/A	N/A	N/A	х	х	х	х		х	x	x	х	x
5. Kindred Healthcare Paul Diaz	Louisville, KY www.kindredhealthcare	27,142 com	223	N/A	27	N/A	N/A	N/A	N/A	N/A	х	х	x	х		х		x		х
6. SavaSeniorCare Tony Oglesby	Atlanta, GA www.savaseniorcare.cor	22,332 n	182	N/A	19	N/A	N/A	N/A	N/A	N/A	х	х	х			х				
7. Consulate Health Care* Joseph Conte	Maitland, FL www.consulatehealth care.com	20,836	189	91.1	21	34	12	50	4	\$1.7 Billion	х	х	х	x	х	х		х		х
8. Extendicare Health Service Timothy Lukenda	es www.extendicare.com	Milwaukee, WI	14,929	146	85.2	11	30	20	49	1 Billion	\$1.3	х	х	х	х	х	x	х		х
9. Evangelical Lutheran Good Samaritan Society* <sup>1</sup> David Horazdovsky	Sioux Falls, SD www.good-sam.com	11,596	170	86	24	19	41	39	1	\$956 Million	х	х	х	х	х	х	x	х	х	x
10. Preferred Care Partners Management Group* Mike Gavin	Plano, TX	10,587	107	89	12	34	6	59	1	\$602 Million	х	х	х	х	х	х	x			
11. Skilled Healthcare Group Boyd Hendrickson	Foothill Ranch, CA www.skilledhealthcare group.com	10,559	97	83	8	45	9	31	16	\$872.6 Million	х	х	х	х	х	х	х		х	х
12. The Ensign Group Christopher Christenson	Mission Viejo, CA www.ensigngroup.net	10,399	96	79.1	11	34	27	39	0	\$824.7 Million	х	х	х	х	х	х	х		х	х
13. National HealthCare Corp. Robert Adams	Murfreesboro, TN www.nhccare.com	9,460	75	90.1	10	42	33	25	0	N/A	х	х	х	х	х	х	х	x	х	х
14. UHS Pruitt Corp.* Neil Pruit Jr.	Norcross, GA www.uhs-pruitt.com	9,440	84	91	4	37	10	43	10	N/A	х	x	x	x	x	x	x	x	х	х

Ranked by number of beds as of Dec. 31, 2012. U.S. operations only. Percentage may not add up to 100% due to rounding. The properties of the properties of

### LARGEST NURSING FACILITY COMPANIES N/A Not Available †Nonprofit #2011 data \*Private Revenue Services Offered: All companies are for profit and publicly traded unless otherwise noted Sources: Independent Living **Outpatient Therapy Fraditional Nursing** Post-acute Care VA and Other **Assisted Living** Dementia Care Private Pay Medicare Medicaid Home Care Total SNF/NF Pharmacy Beds 2012 % States City, State/ (including Company Name/ Total Occ. with Web address Chief Executive Officer post-acute) **Facilities** Rate SNF/NF % % % 15. Signature HealthCARE\* Louisville, KY 8.781 88 N/A N/A N/A N/A \$694 E. Joseph Steier III www.ltcrevolution.com Million 8,012 1 15 45 5 \$605 16. American Senior 67 91 35 Indianapolis, IN Х Communities\* www.americansr Million James Burkhart communities.com 17. Daybreak Venture\* Denton, TX 7,124 66 67 1 27 9 63 1 \$255 Х Michael Rich www.daybreakventure.dom Million 18. Petersen Health Care 7,012 20 5 Peoria, IL 108 78 4 20 55 \$365 Х Mark Petersen Million www.petersenhealthcare.net 19. Covenant Care\* Alisa Viejo, CA 5,972 53 88.3 7 37 21 41 \$517 Х х Robert Levin www.covenantcare.com Million 20. Five Star Quality Care Newton, MA 5,834 38 10 N/A N/A N/A N/A \$880 N/A Х Bruce Mackey Jr. www.fivestarliving.com Million 21. Creative Solutions Fort Worth, TX \$230 5.756 61 62.1 3 35 16 48 Х Х In Healthcare<sup>3</sup> www.creativesolutions Million Gary Blake inhealthcare.com 22. Advocat Brentwood, TN 5,538 48 N/A 8 31 12 52 5 \$308 William Council III www.diversicaremanage Million ment.com 23. Saber Healthcare Group\* Bedford Heights, OH 5,249 61 87.1 6 14 13 70 3 \$365 George Repchick www.saberhealth.com Million 24. Trilogy Health Services\* Louisville, KY 5,013 72 83.4 5 37 31 15 17 \$565.5 Randall Bufford www.trilogyhs.com Million 25. The Alden Group\*# 9 Chicago, IL 4,676 32 80.3 2 41 50 1 \$349.8 Floyd Schlossberg Million www.thealdennetwork.com 26. LCS\* Des Moines, IA 4,676 78 89 27 N/A N/A N/A N/A N/A Х **Edward Kenny** www.lcsnet.com



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TOP LARGEST NURSING FACILITY COMPANIES																					
N/A Not Available *Private †Not All companies are for profit and publicly traded					011 data enoted.	Revenue Sources:				ıue	Services Offered:										
Company Name/ Chief Executive Officer	City, State/ Web address	Total SNF/NF Beds 2012 (including post-acute)	Total Facilities	% Occ. Rate	States with SNF/NF	% Medicare	% Private Pay	% Medicaid	% VA and Other	TotalOperatingRevenue	Traditional Nursing	Post-acute Care	Dementia Care	Assisted Living	Independent Living	Therapy	Outpatient Therapy	Pharmacy	Home Care	Hospice	
27. Nexion Health* Francis Kirley	Sykesville, MD www.nexion-health.com	4,600	40	N/A	3	N/A	N/A	N/A	N/A	\$250 Million	х	х	х			x	х				
28. EmpRes Healthcare Grou Dale Patterson	o* www.empres.com	Vancouver, WA	4,199	45	74	6	44	6	49	1 : Million	\$265.	5 x	x	х	х		x	x			
29. Athena Health Care Syste Lawrence Santilli	ms*   www.athenahealthcare.	Farmington, CT	4,077	32	95.7	3	22	10	63	5 Million	\$320	×	x	х	х		х	x			
30. Brookdale Senior Living Andrew Smith	Brentwood, TN www.brookdaleliving.co	4,070 pm	50	84.3	36	15	80	3	2	\$2.4 Billion	х	х	х	х	х	х	х	x	х	x	
31. Ciena Healthcare and Regency Healthcare <sup>a</sup> Mohammad Qazi	Southfield, MI www.cienafacilities.com	4,034	36	87	2	38	5	57	N/A	N/A	х	х	х			x		x	х	х	
32. Stonegate Senior Living* John Taylor	Lewisville, TX www.stonegatesl.com	3,681	30	88	3	44	30	26	0	\$245.2 Million	х	x	x	x	x	x	х		х	x	
33. Revera Nursing & Rehab* Donna Kelsey	Meriden, CT www.reverahealthsyster com	3,672 ms.	30	87	9	N/A	N/A	N/A	N/A	N/A	х	х	х	х		х	х	х	х	х	
34. Benedictine Health Syste  Dale Thompson	m <sup>†</sup> www.bhshealth.org	Duluth, MN	3,598	38	89	6	21	35	33	11 : Million	\$241.	3 x	x	х	х	x	х	x		х	
35. Care Initiatives <sup>†</sup> Miles King	West Des Moines, IA www.careinitiatives.org	3,320	44	76	1	23	29	39	9	\$163.5 Million	х	х	х	х	х	х	х	х		x	
36. Welcov Healthcare,* formerly Mission Healthc Thomas Boerboom	Edina, MN are w	3,144 ww.welcov.cor	33 n	85.6	6	26	25	44	5	\$86.8 I	x Millio	x n	x	х		х	х		х	х	
37. Prestige Care* Harold Delamarter	Vancouver, WA www.prestigecare.com	3,046	34	69	4	35	12	47	6	\$180 Million	х	х	х	x	х	x	x	x	х	х	
38. Miller's Health Systems* Patrick Boyle	Warsaw, IN www.millersmerry manor.com	3,000	32	81	1	30	26	44	N/A	N/A	х	х	х	х	х	х	x		х	х	

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